

OPINION

Proposed plastics ban in Irvine would kill small businesses like mine



Irvine Mayor Farrah Khan hosts a group of local mayors outside City Hall on Monday, November 15, 2021 for a press conference about how the Infrastructure Investment and Jobs Act will have a positive impact on communities. (Photo by Mindy Schauer, Orange County Register/SCNG)



By **MARLA BOROKOFF**

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The City of Irvine's proposed ban on plastics would mean the immediate closure of our business, Balloonzilla, which has provided balloons that have been the source of joy for countless of the community's most cherished celebrations over the past 13 years. We urge the city to reconsider this ban to show its commitment to protecting small businesses like ours instead of forcing them out of Irvine.

Balloonzilla is a women and family-owned business that has been a beloved part of Irvine's community since 2004. Starting as a small garage-based operation, we quickly outgrew our space and expanded into a business with over 25 employees, surpassing \$1 million in revenue in 2018. As a testament to our success, we received the "Trendsetter of the Year" award from the Association of Bridal Consultants, the most significant distinction in the event industry. While the pandemic temporarily forced us to close down, we used the opportunity to retool and weathered the storm.

In September 2021, the city of Irvine presented us with a Certificate of Appreciation, and we were honored to be the Business Spotlight for that month. In addition, as an active Greater Irvine Chamber of Commerce member, we have consistently participated in events as balloon providers and attendees.

Our relationship with the city goes beyond certificates and plaques; over the years, we have provided balloons for many of the city's own events. The same city that is proposing to shut us down. If this plastics ban were to pass, we would be forced to close because the only thing we sell is balloons and we would have no legal way to run our business in Irvine.

We would pack up and take our business to Tustin, but not only would that be very expensive, but it is something we would never want to do. For over 13 years, we have been Irvine's primary balloon provider, and it has been our pleasure to serve the schools, businesses, and religious organizations in our home city. Moreover, a ban on balloons would not impact the need for balloons in Irvine. People would just go buy balloons in Tustin or Newport and, by doing so, take

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In addition to killing a small business and leaving our employees jobless, Irvine's ban on plastics would have a ripple effect on the local economy. Our closure would impact our helium vendor, balloon supplier, mechanic, landlord, and many others in our network. The interconnectedness of local businesses is a delicate balance, and disrupting one element can have cascading effects.

If the city forces us to close, people will also likely take their business to less sustainable stores. We use only 100% biodegradable latex balloons and have won contests for adhering to the California Balloon Law. It is our intention to keep our bargain with the government and the Earth and do what we can to limit our footprint.

While we acknowledge the importance of environmental responsibility, we are already taking steps to minimize our impact, using sustainable materials and adhering to regulations. We continuously adapt our offerings, favoring latex and exploring eco-friendly alternatives.

Balloons are not merely commodities; they symbolize joy, celebration, and the best moments of our lives.

From weddings to baby showers, confirmations to graduations, balloons are vital in commemorating life's milestones. The unintended consequences of making balloons illegal to sell in Irvine could disrupt the fabric of our community and the spirit of celebration that makes Irvine such a great place to live and do business. And It's not just balloons that would be impacted by this ordinance; it's restaurants, dry cleaners, grocery stores, gas stations, food trucks, and fruit carts. In essence, this ban would impact almost every single business in Irvine, and we urge the city to consider the broader implications of this decision.

Marla Borokoff is the owner of Balloonzilla.

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